



BUILDING YOUR INSURANCE CAREER THROUGH CIPS

By Annette Robotham

A career in Insurance is a viable option for young people today. A career in Insurance is also a good option for persons who are looking for a career change or who want to move into a vibrant and growing part of the economic sector. Both groups of persons, young people beginning their working life and others making a change, the key to success is education and training. The insurance industry needs persons who are skilled in various aspects of insurance - from underwriting, to claims to risk assessment and loss adjusting - as well as those skilled in marketing, public relations, accounts and human resource development; and who know how these skills translate into the insurance sector.

The Insurance industry is a stable yet dynamic industry that provides a wealth of opportunities for career advancement in areas that range from administrative support to management, from sales to information technology, from accounting to customer service ... anything you want to do in business, you can do in the insurance industry if you know how these areas operate in the insurance industry.

The College of Insurance and Professional studies was established by the Insurance industry in 1980. Since its inception, the College has assisted members of the insurance industry to prepare for the Associate of the Chartered Insurance Institute (ACII), a British qualification accepted worldwide.

In addition, CIPS also offers some exciting study programmes that have been developed to meet the needs of individuals, both within and outside the Insurance Industry. The programmes target; current students, insurance personnel in need of retraining, persons wishing to enhance their prospects of promotions, persons who are considering making a career change, young professionals, as well as high school leavers looking for a career opportunity.

The programmes are:

- **Certified Insurance Technician Course (formerly Jamaica Insurance Diploma) which is accredited by the University Council of Jamaica**
- **Associate Degree in Insurance Management – accredited by the University Council of Jamaica**
- **Associate Degree in Business Administration**
- **Certificate in Insurance Studies**
- **Certificate in Supervisory Management**
- **Certificate in Loss Adjusting**
- **Spanish for Beginners**

Hundreds of persons have also benefited from the many specially arranged courses held through each academic year.

There are several benefits to be obtained by individuals who decide to pursue any one of these new programmes. The Associate Degree in Insurance Management, once completed will give persons exemptions from the Associate of Chartered Insurance Institute (ACII) Examinations.

CIPS also runs seminars that are relevant to the wider business community as well as the Insurance Industry.

Since September 2013 CIPS has been offering tutorials for the University of London Bachelor of Laws (LLB) and Diploma in the Common Law.

CIPS also offers tutorials for the Sales Representative Licensing Examinations, as well as customized seminars/workshops to suit special needs of the customer.

CIPS has air-conditioned classrooms for rental at very competitive rates.

Work in the industry is not only personally rewarding, but can also be financially rewarding if you have the right mix of skills and qualifications. Take advantage of the training available at The College of Insurance & Professional Studies, 3-3A Richmond Avenue, and Kingston 10.

For more information, visit our website: www.cipsonline.edu.jm or email us at info@cipsonline.edu.jm

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